



The Privacy Incident Benchmark Report: Data to Drive Operational Excellence

Wednesday, March 25th, 2020

Time: 8:00-9:00 a.m. PT

11:00 a.m.-noon ET 5:00-6:00 p.m. CET

Welcome & Introductions



Host:



Dave Cohen CIPP/US, CIPP/E Knowledge Manager IAPP

Speakers:



Mahmood Sher-Jan CHPC CEO & Founder RadarFirst



Michelle Wraight
CISM, CRISC
Director & Global Head of Privacy Automation
BNY Mellon

Today's Agenda



- Welcome & Introductions
- Why benchmarking matters
- Analyzing your incident response data: KPIs and metrics to monitor
- Benchmarking your privacy program through incident response data
- Actionable insights: turning your analysis into practical use
- Tools & recommendations
- Questions & Answers

The incident response lifecycle





Identify &

Investigate









Analyze

The incident response lifecycle













Notify



"Price of light is less than the cost of darkness."

- Arthur Nielsen

Why tracking metrics matters



- Draws a line in the sand for your incident response program
- Helpful in determining the health of your program in comparison to your peers
- To better understand what areas to focus improvement efforts on
- To evaluate performance & share across departments, executives, and board members
- To prove ROI and secure/justify budget/investment



Primary drivers & audience



Drivers:

Data driven business decisions (resources &

systems)

Elevate visibility of the incident response program within the organization

Justification of

incident

response

program

budget & ROI

Measure the health of your IR program for continued improvement and training

Audience:

Quarterly or periodic audits and reports for regulators

Board /executive level members

Internal incident response program management team

Risk
management or
other business
units within the
organization

Key metrics to monitor



- Volume of incidents
- Per month, per quarter, per year look for seasonal trends
- Volume of notifiable breaches
- Distribution of large vs. small breaches
- Number of individuals impacted per incident & per breach
- Root cause
- Line of business or functional area (HR, Accounting, Customer Success)
- Incidents by client

- Distribution of paper vs. electronic vs verbal/visual vs biometric incidents
- Internal vs. external
- Malicious vs. non-malicious
- Incidents caused by third parties such as vendors or business associates
- Required vs voluntary notification
- Internal escalation timeline (occurrencediscovery & discovery > notify)
- By level of severity or degree of risk



Incident Response Benchmarking Metrics

Useful questions to ask yourself



- Do we suffer from more malicious incidents than others in our industry?
- Are we seeming to notify much more often than others?
- Are we taking much longer to notify than most?
- Are we slow to identify and escalate incidents?
- Do we have more incidents coming from external sources in comparison to others in our industry?
- Are we having more incidents of a certain type than others? (ie. more paper incidents than others in our industry)

About the data



- Date range for following data: 2018 and 2019
- All incident data has been aggregated and anonymized
- Primary industries represented include financial services, healthcare, and insurance
- Largely US-centric

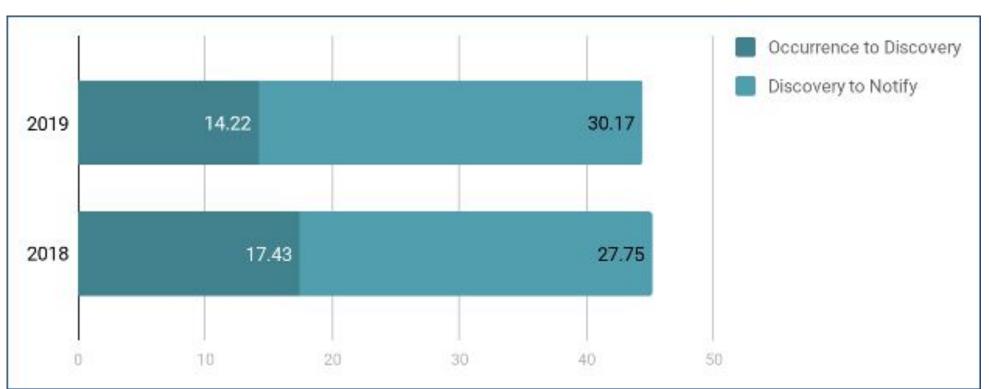
Definitions



- **Incident:** Unauthorized disclosure of personal information where multi-factor risk assessment is performed to decide whether it is a Breach
- **Breach:** An incident that requires notification to impacted individuals
- Occurrence Date: Date the incident took place
- Discovery Date: Date the entity became aware of the incident
- Notify Date: Date of first notification to regulators or individuals

Incident lifecycle time periods





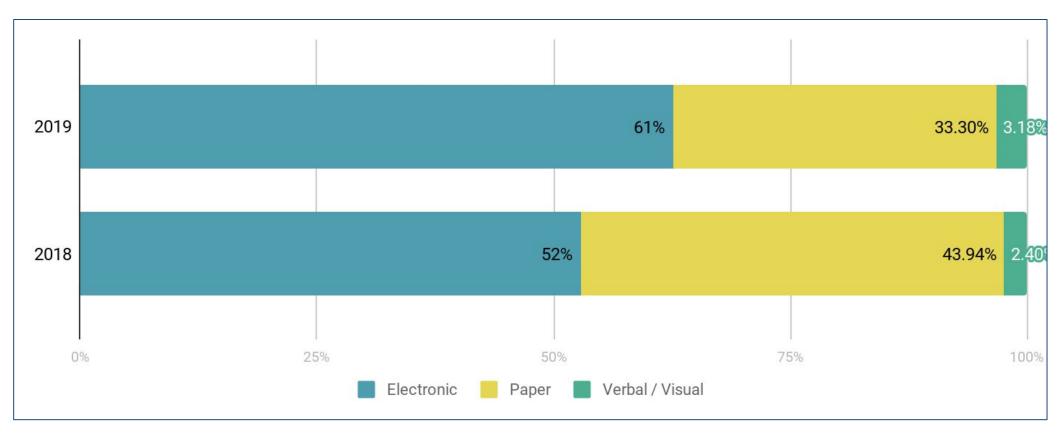
2019 BakerHostetler Report:

Occurrence to discovery: 66 days

Discovery to notify: 56 days

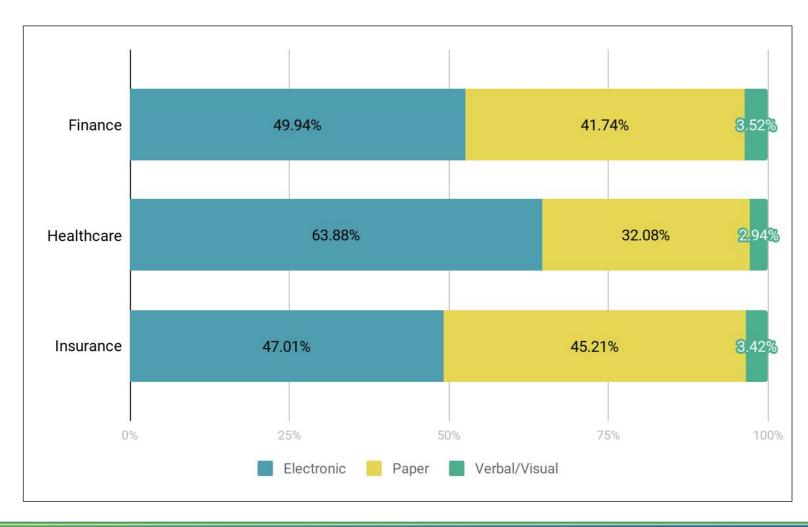
Electronic vs. Paper vs. Verbal/Visual





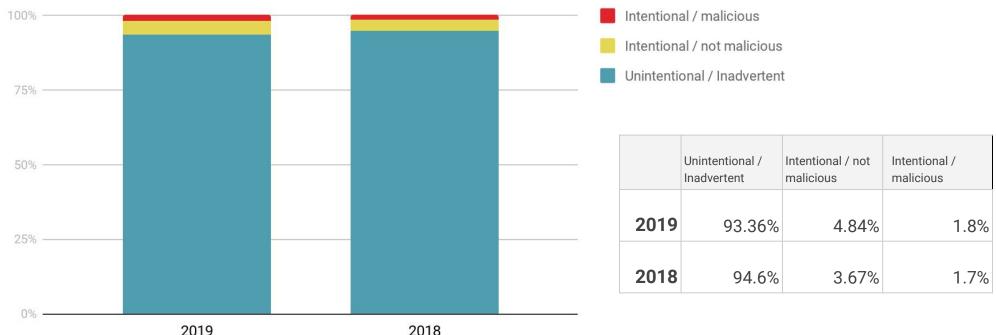
Electronic vs. Paper vs. Verbal/Visual - Industry Breakout





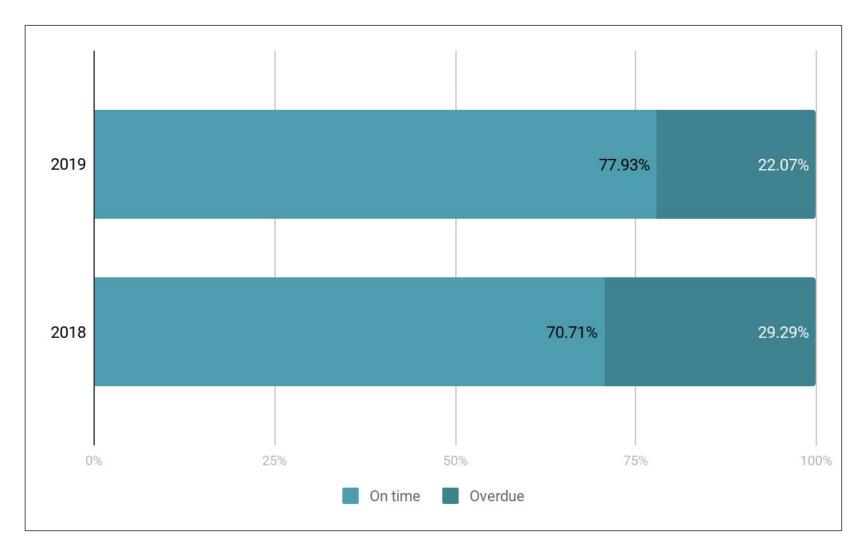
Malicious vs. non-malicious





- The majority of incidents are unintentional or inadvertent
- Regardless, there is a legal obligation to justify the decision, as well as document and demonstrate consistent risk assessment

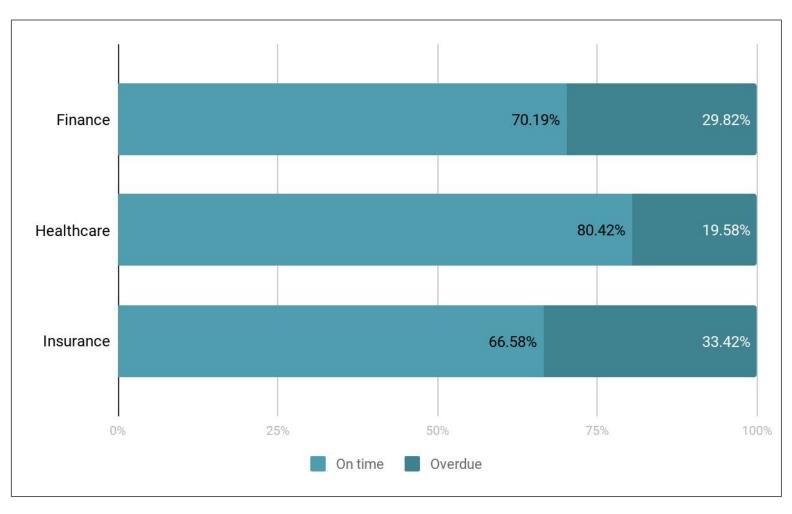
On time notifications





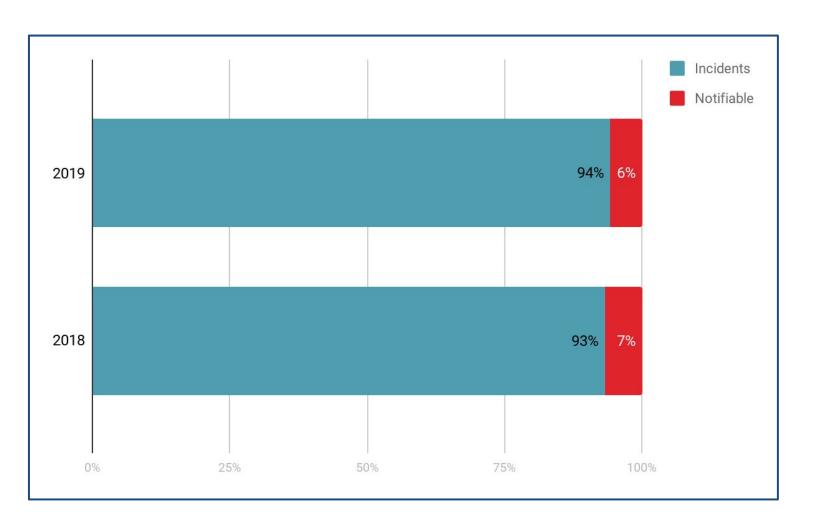
On time notifications - 2019 industry breakout





Is there a reasonable notification rate?

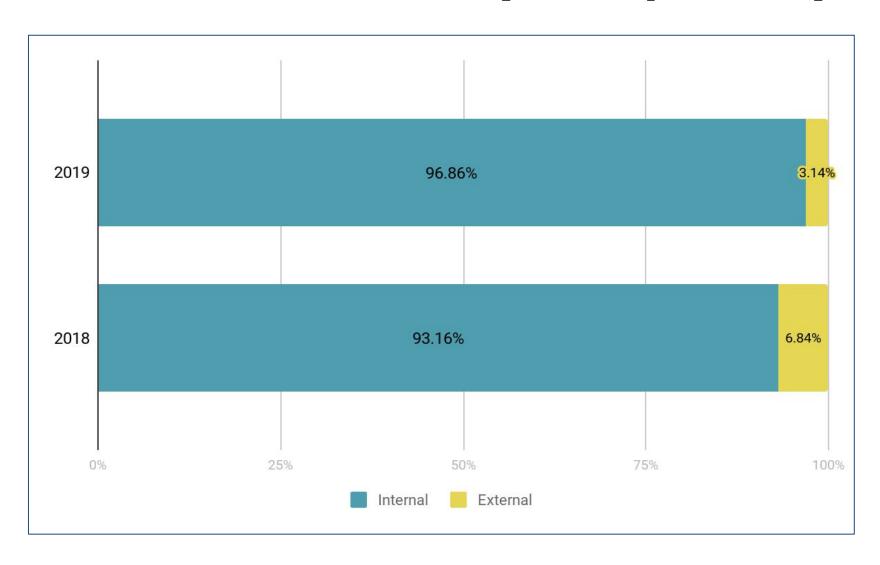




- Sufficient risk mitigation is crucial in reducing risk of harm
- Consistent and objective multi-factor risk assessment provides the necessary proof of compliance

Internal vs External (third parties)







Actionable insights - Practical use cases



Actionable insights



- Focused training programs & awareness campaigns
- Discover areas where additional controls made to certain business processes are needed
- Uncover policy violations that have occured
 - pinpoint policies that need to be revised or created
- Identify business units where additional resources are needed
 - Develop a task force and/or accountability within the business units
- Review contracts with vendors

Quick tips for getting started



- Think about format & consider the audience
- Think about the story the data tells
- Pull out insights and conclusions that can be drawn based on the data
- Consider determining "normal run ranges" to identify when process anomalies may have occurred
- Maintain real-time metrics and dashboards (this will make it easier when needing to report to board and executive level)
 - Per month, per quarter, per year look for seasonal trends & triggers
- Start small. Focus on a few metrics, get feedback, then expand
- Document actions taken as a result of the metrics to demonstrate business value/reduced risk over time

Attributes of a mature incident response program



| Consistent | Objective | Timely | Defensible |
|---|---|---|---|
| Same incident risk profile but varying notification decisions look questionable and draw attention to a program that is lacking the necessary maturity. | Notification decision should be based on multi-factor risk assessment compliant with data breach regulations, not how you feel at the time or the climate of the environment. | An entity must notify individuals & regulators within varying but specified timeline to be compliant with breach notification laws & contractual obligations (in some cases, within 24 - 72 hours). | It is critical to document your incident risk assessment and the rationale behind your notification decision to notify or not notify. |

Privacy Incident Benchmarking Report Available This April





How does your incident response program stack up to others?

Sign up to receive the inaugural report!

GET THE REPORT

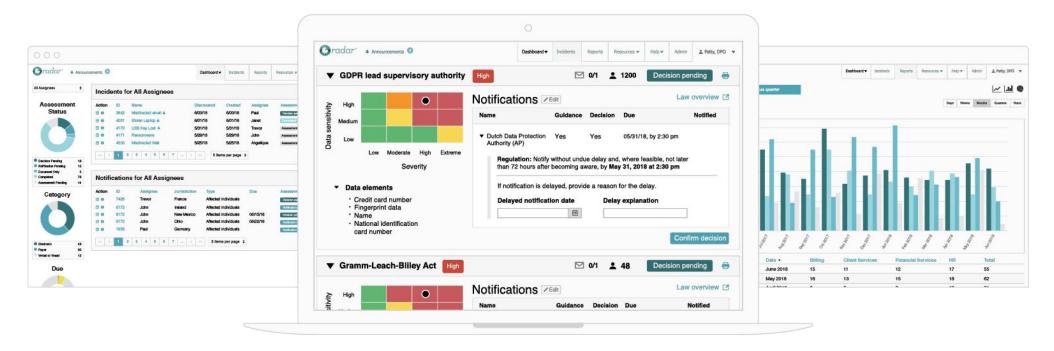
www.radarfirst.com/benchmarking-report

Simplify compliance with automation



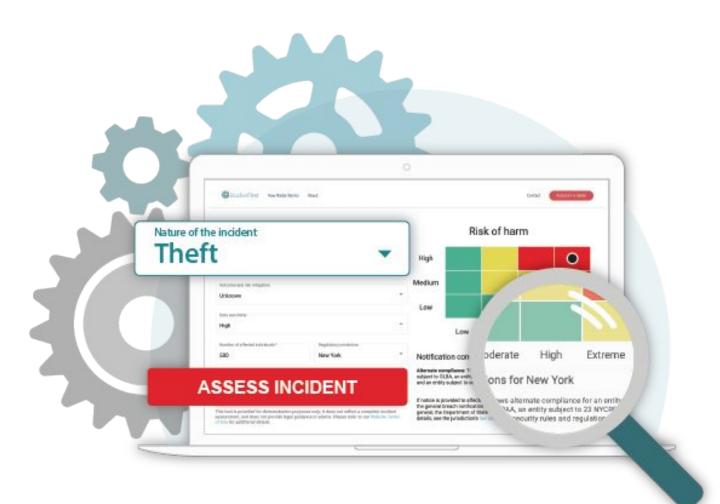
Radar provides **consistency** and **efficiency** by operationalizing incident response:

- 1. Simplify incident escalation and details
- 2. Quickly assess whether an incident requires notification
- 3. Manage third party data processing notification obligations
- 4. Monitor trends and measure program metrics
- 5. Provide proof of compliance



Radar Breach Guidance Engine Simulator





See firsthand how the Radar Breach Guidance Engine cuts incident response efforts in half - ensuring consistent, objective results.

ASSESS AN INCIDENT

breach-engine.radarfirst.com

Questions & Answers



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